

# LAUNCH WORKSHEET

## IBO login Information

a. Back office login [www.acn.com](http://www.acn.com) IBO # : \_\_\_\_\_ Password: \_\_\_\_\_

b. Online storefront [www.acnibo.com](http://www.acnibo.com)

c. Sign up for Direct Deposit d. XOOM Energy Accreditation (energy market) e. Impact Health Accreditation

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|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <input type="checkbox"/>  <b>Identity Theft Protection</b><br>(Refer a friend)<br>2-8 pts                                                                                         | <input type="checkbox"/>  <b>Mobile</b><br>(Refer a friend)<br>4-10 pts | <input type="checkbox"/>  <b>Gas &amp; Electricity</b><br>(Power Up)<br>1-2 pts          |
| <input type="checkbox"/>  <b>Home &amp; Business Security</b><br>2-8 pts                                                                                                          | <input type="checkbox"/>  <b>Healthcare Sharing</b><br>2-6 pts          | <input type="checkbox"/>  <b>Travel</b><br>2-8 pts                                       |
| <input type="checkbox"/>  <b>Payment Processing</b><br>1-3 pts                                                                                                                    | <input type="checkbox"/>  <b>Payroll Processing</b><br>4-6 pts          | <input type="checkbox"/>  <b>Digital Phone &amp; Cloud Communications</b><br>Up to 6 pts |
| <input type="checkbox"/>  <input type="checkbox"/>  <b>Internet Bundle</b><br>1-2 pts<br>4-5 pts | <input type="checkbox"/>  <b>Satellite/Streaming TV</b><br>1-3 pts    |                                                                                                                                                                             |

### Customer Bonuses

5 Services/ 10 points = **\$200**

8 Services/ 16 points = **\$400**

11 Services/ 22 points = **\$600**

**Plus \$200 for Every Additional  
3 srvc/6 pts**

### Strive for 5 !

**My first 5 services :**

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### 30 Day ETL Bonus

(Minimum 3 personal services/7 points)

&  
**Total of 30 points  
with at least 15 customer points  
from your team = \$400**

## Team Building

### Home Meeting

With a private speaker Top  
Producer of the Company

Day: \_\_\_\_\_

Date : \_\_\_\_\_

Time : \_\_\_\_\_

Invite 10-20 Guests

### Personal Group Webinar

With a private speaker Top Producer of the Company

**\*\* Double Digit Zoom Webinar in next 2-5 Days \*\***

Date : \_\_\_\_\_ Time : \_\_\_\_\_

Invite 10-20 Guests

**How do I Invite?**

Edify the Speaker, NOT the Business !!!

### Presentation For Guests Followed By Online Storefront Coaching

Saturdays 11am ET/10am CT

### Team Recognition & Strategy

Sundays 9pm ET/8pm CT

<http://zoom.us/j/3778304778>

\*obtain passcode from your mentor

**\*\*Download the Yes List Template from [www.theproducersupport.com](http://www.theproducersupport.com)\*\***

Your "Yes" List has to be emailed to the speaker for the reminder calls (Name, phone number, relationship to you)