





# LAUNCH WORKSHEET

## IBO login Information

a. Back office login [www.acn.com](http://www.acn.com) IBO # : \_\_\_\_\_ Password: \_\_\_\_\_

b. Online storefront [www.\\_\\_\\_\\_\\_.acnibo.com](http://www._____.acnibo.com)

c. Sign up for Direct Deposit d. XOOM Energy Accreditation (energy market) e. Impact Health Accreditation

<input type="checkbox"/>  <b>Identity Theft Protection</b> (Refer a friend) 2-4 pts	<input type="checkbox"/>  <b>Mobile</b> (Refer a friend) 2 pts/line	<input type="checkbox"/>  <b>Gas &amp; Electricity</b> (Power Up) 2 pts/service
<input type="checkbox"/>  <b>Home &amp; Business Security</b> 2-5 pts	<input type="checkbox"/>  <b>Healthcare Sharing</b> 2-6 pts	<input type="checkbox"/>  <b>Payment Processing</b> 1-5 pts
<input type="checkbox"/>  <b>AT&amp;T</b>	<input type="checkbox"/>  <b>DIRECTV</b>	<b>Television</b> 1-3 pts <b>Internet</b> 1-3 pts <b>Bundle</b> 2-4 pts

### Customer Bonuses

3 Services/ 8 points = **\$400**

6 Services/ 16 points = **\$1,000**

9 Services/ 24 points = **\$1,500**

**Plus \$500 for Every Additional  
3 srvc/8 pts**

### Customer Qualified!

**My first 3 services :**

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

### 30 Day ETL Bonus

(Minimum 3 personal services/8 points)  
&  
Total of **30** points  
with at least **15** = **\$400**  
**customer points**  
from your **team**

### Home Meeting

With a private speaker Top  
Producer of the Company

Day : \_\_\_\_\_

Date : \_\_\_\_\_

Time : \_\_\_\_\_

(Invite 10-20 Guests)

### Team Building

#### Personal Group Webinar

With a private speaker Top Producer of the Company

**\*\* Double Digit Zoom Webinar in next 2-5 Days \*\***

Day : \_\_\_\_\_ Date : \_\_\_\_\_ Time : \_\_\_\_\_

#### Yes List Call:

Day : \_\_\_\_\_ Date : \_\_\_\_\_ Time : \_\_\_\_\_

### Presentation For Guests

#### Followed By Online Storefront Coaching

Saturdays 11am ET/10am CT

#### Team Recognition & Strategy

Sundays 9pm ET/8pm CT

<http://zoom.us/j/3778304778>

\*obtain passcode from your mentor

### How do I Invite?

Edify the Speaker, **NOT the Business !!!**

**\*\*Download the Yes List Template from [www.theproducersupport.com](http://www.theproducersupport.com)\*\***

Your "Yes" List has to be emailed to the speaker for the reminder calls (Name, phone number, relationship to you)